

Bidder # 1					Bidder # 2					Bidder # 3					Bidder # 4					Bidder # 5					Bidder # 6				
ProTech Security					911 Security Camera, Inc.					Zenith Systems LLC.					Johnson Controls					arcity-vcv					Southwest Security Corporation				
7024 Sunset Strip NW					10078 Plano Rd. Suite F					805B Corbin Dr.					9797 Midwest Ave.					2404 Center Ridge Rd.					1383 Wolf Creek Trail				
North Canton, Ohio 44720					Dallas, TX 75238					Bedford Heights, OH 44128					Garfield Heights, OH 44125					Westlake, OH 44145					Sharon Center, OH 44274				
330-433-2790					214-341-6565					214-395-5935					216-518-5597					440-781-6370					330-238-4600				
Certified Check					Certified Check					Certified Check					Certified Check					Certified Check					Certified Check				
Quantities					Quantities					Quantities					Quantities					Quantities					Quantities				
Item #	Location	Interior Camera	Exterior Camera	Encoder	Storage Requirements (TB)	Interior Camera	Exterior Camera	Encoder	Storage Requirements (TB)	Interior Camera	Exterior Camera	Encoder	Storage Requirements (TB)	Interior Camera	Exterior Camera	Encoder	Storage Requirements (TB)	Interior Camera	Exterior Camera	Encoder	Storage Requirements (TB)	Interior Camera	Exterior Camera	Encoder	Storage Requirements (TB)				
1	City Hall	19	9	0	10.30	8	7	1	2.00	23	6	4	3.38	16	15	4	3.00	12	10	1	4.40	11	9	1					
2	Peterson Pool	0	4	0	1.40	0	3	0	1.00	4	6	0	1.49	0	4	0	1.30	1	4	0	1.30	0	2	0					
3	Community Services	10	5	0	5.50	5	6	0	2.00	16	6	0	2.68	12	12	0	2.50	9	8	0	3.20	9	8	0					
4	Fire Station #1	0	2	0	1.00	0	3	0	1.00	10	6	0	2.09	0	2	0	1.00	0	2	0	0.00	0	2	0					
5	Fire Station #2	0	2	0	1.00	0	3	0	1.00	10	6	0	2.09	0	2	0	1.00	0	2	0	0.00	0	2	0					
6	Meadowood Golf Course	3	6	0	3.30	8	0	0	2.00	8	6	0	1.54	4	8	0	1.70	3	6	0	2.10	6	4	0					
7	Police Department	32	0	5	41.00	30	8	3	15.00	34	8	5	13.13	45	12	5	14.00	33	0	2	8.90	34	1	2					
8	Recreation Center	34	13	2	17.90	18	9	1	5.00	30	9	2	4.37	33	21	2	4.50	31	16	1	7.50	21	12	2					
9	Service Garage	17	4	8	14.50	8	6	3	3.00	18	10	9	3.28	4	11	5	2.20	8	4	2	2.50	12	1	2					
	Other	0	0	4	1.00																1	0.30							
	Totals	125	45	19	97.3	74	45	8	32.00	153	63	20	34.05	114	87	16	31.20	97	52	7	31.40	93	41	8	30.0 TB Total				
One-Time Purchase					One-Time Purchase					One-Time Purchase					One-Time Purchase					One-Time Purchase					One-Time Purchase				
Item #	Description	Suggested Qty.	Equipment Cost	Installation Cost	Total	Suggested Qty.	Equipment Cost	Installation Cost	Total	Suggested Qty.	Equipment Cost	Installation Cost	Total	Suggested Qty.	Equipment Cost	Installation Cost	Total	Suggested Qty.	Equipment Cost	Installation Cost	Total	Suggested Qty.	Equipment Cost	Installation Cost	Total				
2.4.6	Structured Cabling - Camera (per drop cost)	208		\$250.00	\$52,000.00	119	\$350.00	\$0.00	\$41,650.00	240	\$27,475.88	\$81,774.00	\$109,249.88	201	\$102.00	\$421.00	\$83.00	149	\$8,250.00	\$26,820.00	\$35,070.00	295	\$98.00	\$255.00	\$353.00				
2.4.7	Network Video Recorder (NVR)	208	\$49,988.00	\$15,675.00	\$65,663.00	134	\$40,300.00	\$78,750.00	\$68,950.00	240	\$57,486.20	\$11,340.00	\$68,826.20	1	\$8,288.00	\$5,609.00	\$13,897.00	3	\$20,985.00	\$4,800.00	\$25,785.00	N/A	\$0.00	\$0.00	\$0.00				
2.4.8.1	Interior Fixed Camera (Standard)	N/A	N/A	N/A	N/A					119	\$64,248.58	\$19,867.05	\$84,115.63	86	\$82,302.00	\$23,227.00	\$105,529.00	77	\$33,495.00	\$15,015.00	\$48,510.00	1	\$730.00	\$170.00	\$900.00				
2.4.8.2	Interior Fixed Camera (Megapixel)	72	\$706.00	\$65.00	\$53,532.00	20	\$950.00	\$150.00	\$22,000.00	119	\$93,516.86	\$20,241.90	\$113,758.76	2	\$2,300.00	\$1,000.00	\$3,300.00					N/A	N/A	N/A	N/A				
2.4.8.3	Interior Fixed Camera (Jail)	26	\$930.00	\$65.00	\$25,370.00									20	\$19,652.00	\$5,703.00	\$25,355.00	20	\$9,800.00	\$3,900.00	\$13,700.00	1	\$958.00	\$170.00	\$1,128.00				
	Interior Fixed Camera (Jail) - Alternative	14	\$706.00	\$65.00	\$10,794.00	54	\$550.00	\$150.00	\$37,800.00	19	\$9,109.06	\$3,770.55	\$12,879.61																
	Interior Fixed Camera (Jail) - Alternative	19	\$828.00	\$65.00	\$16,967.00					15	\$8,098.56	\$2,976.75	\$11,075.31																
2.4.10.1	Interior Fixed Camera (Standard)	19	\$526.00	\$65.00	\$11,229.00	20	\$750.00	\$150.00	\$18,000.00	63	\$34,166.71	\$9,576.00	\$43,742.71	52	\$56,464.00	\$18,074.00	\$74,538.00					1	\$1,240.00	\$255.00	\$1,495.00				
2.4.10.2	Exterior Fixed Camera (Megapixel)	N/A	N/A	N/A	N/A	25	\$950.00	\$150.00	\$27,500.00	43	\$34,204.61	\$10,836.00	\$45,040.61	38	\$45,699.00	\$13,963.00	\$59,662.00	52	\$31,720.00	\$14,300.00	\$46,020.00	N/A	N/A	N/A	N/A				
	Exterior Fixed Camera (Megapixel) - Alternative	12	\$1,398.00	\$65.00	\$17,256.00																								
	Exterior Fixed Camera (Megapixel) - Alternative	1	\$1,398.00	\$65.00	\$1,463.00																								
2.4.10.3	Exterior Fixed Camera (PTZ)	N/A	N/A	N/A	N/A	0	\$1,450.00	\$250.00	\$2,700.00	20	\$62,475.36	\$10,710.00	\$73,185.36	3	\$6,363.00	\$1,821.00	\$7,184.00					1	\$2,472.00	\$255.00	\$2,727.00				
2.4.10.6	Internet Protocol (IP) Video Encoder	20	\$338.00	\$65.00	\$8,800.00	8	\$950.00	\$150.00	\$8,800.00	8	\$7,238.00	\$4,536.00	\$11,774.00	24	\$12,864.00	\$2,224.00	\$15,088.00	7	\$5,173.00	\$1,365.00	\$6,538.00	1	\$1,003.00	\$85.00	\$1,088.00				
2.4.11	Preview Monitor & Computer	7	\$2,148.00	\$195.00	\$16,401.00	7	\$2,700.00	\$200.00	\$20,300.00	7	\$14,600.96	\$6,294.50	\$20,895.46	9	\$18,234.00	\$4,247.00	\$22,481.00	7	\$14,175.00	\$1,375.00	\$15,550.00	1	\$1,250.00	\$170.00	\$1,420.00				
	Other	1	\$1,425.00	N/A	\$1,425.00	1	\$2,244.53	\$4,788.00	\$7,032.53	1	\$2,244.53	\$4,788.00	\$7,032.53																
	Totals		\$61,881.00	\$16,705.00	\$334,255.00		\$49,850.00	\$29,950.00	\$247,700.00		\$409,956.11	\$190,290.75	\$472,688.52		\$252,157.00	\$75,209.00	\$327,426.00		\$123,598.00	\$67,775.00	\$191,373.00					\$256,000.00			
2.4.6.6	Structured Cabling - Additional (per drop cost)	1		\$250.00	\$250.00		\$350.00	\$0.00	\$350.00	175	\$127.20	\$116.55	\$243.75		\$168.00	\$500.00	\$668.00			\$180.00	\$180.00	175	\$50.00	\$170.00	\$220.00				
2.4.14	Maintenance Support Contract	208	\$40.00		\$8,320.00	1	\$12,000.00	\$0.00	\$12,000.00					1	\$5,000.00	\$0.00	\$5,000.00	1	\$5,000.00	\$0.00	\$5,000.00	12 (Per Month)	\$1,536.00	\$1,536.00	\$1,536.00				
2.4.15	Network PoE Switch		\$2,790.00	N/A	\$2,790.00	9	\$2,300.00	N/A	\$2,300.00	1	\$2,712.00	\$390.60	\$3,102.60	1	\$2,650.00	N/A	\$2,650.00	5	\$14,525.00	N/A	\$14,525.00	1	\$2,250.00	N/A	\$2,250.00				
Multi-Year Phased Cost					Multi-Year Phased Cost					Multi-Year Phased Cost					Multi-Year Phased Cost					Multi-Year Phased Cost					Multi-Year Phased Cost				
Item #	Description	Suggested Qty.	Equipment Cost	Installation Cost	Total	Suggested Qty.	Equipment Cost	Installation Cost	Total	Suggested Qty.	Equipment Cost	Installation Cost	Total	Suggested Qty.	Equipment Cost	Installation Cost	Total	Suggested Qty.	Equipment Cost	Installation Cost	Total	Suggested Qty.	Equipment Cost	Installation Cost	Total				
2.4.6	Structured Cabling - Camera (per drop cost)	2nd year purchases add 5% to original cost / 3rd year purchases add 10% to original cost				119	\$350.00	\$0.00	\$41,650.00	240	\$27,475.88	\$81,774.00	\$109,249.88	201	\$122.00	\$404.00	\$606.00	149	\$9,096.00	\$28,161.00	\$37,257.00	295	\$98.00	\$255.00	\$353.00				
2.4.7	Network Video Recorder (NVR)	2nd year purchases add 5% to original cost / 3rd year purchases add 10% to original cost				134	\$40,300.00	\$78,750.00	\$68,950.00	240	\$54,060.79	\$11,680.20	\$65,740.99	1	\$9,108.00	\$5,609.00	\$14,717.00	3	\$20,985.00	\$4,800.00	\$25,785.00	N/A	\$0.00	\$0.00	\$0.00				
2.4.8.1	Interior Fixed Camera (Standard)	2nd year purchases add 5% to original cost / 3rd year purchases add 10% to original cost								119	\$64,248.58	\$19,867.05	\$84,115.63	86	\$90,532.00	\$24,559.00	\$115,091.00	77	\$34,333.00	\$15,766.00	\$50,099.00	1	\$730.00	\$170.00	\$900.00				
2.4.8.2	Interior Fixed Camera (Megapixel)	2nd year purchases add 5% to original cost / 3rd year purchases add 10% to original cost				20	\$950.00	\$150.00	\$22,000.00	119	\$96,322.37	\$20,849.16	\$117,171.53	2	\$2,330.00	\$1,166.00	\$3,496.00					N/A	N/A	N/A	N/A				
2.4.8.3	Interior Fixed Camera (Jail)	2nd year purchases add 5% to original cost / 3rd year purchases add 10% to original cost				54	\$550.00	\$150.00	\$37,800.00	19	\$9,382.33	\$3,883.67	\$13,266.00	20	\$21,617.00	\$6,274.00	\$27,891.00	20	\$10,045.00	\$4,095.00	\$14,140.00	1	\$958.00	\$170.00	\$1,128.00				
	Interior Fixed Camera (Jail) - Alternative	2nd year purchases add 5% to original cost / 3rd year purchases add 10% to original cost								15	\$8,341.52	\$3,066.05	\$11,407.57																
2.4.10.1	Interior Fixed Camera (Standard)	2nd year purchases add 5% to original cost / 3rd year purchases add 10% to original cost				20	\$750.00	\$150.00	\$18,000.00	63	\$34,166.71	\$9,576.00	\$43,742.71	52	\$62,110.00	\$19,881.00	\$81,991.00					1	\$1,240.00	\$255.00	\$1,495.00				
2.4.10.2	Exterior Fixed Camera (Megapixel)	2nd year purchases add 5% to original cost / 3rd year purchases add 10% to original cost				25	\$950.00	\$150.00	\$27,500.00	43	\$35,230.75	\$11,161.08	\$46,391.83	38	\$50,209.00	\$15,293.00	\$65,502.00	52	\$32,513.00	\$15,015.00	\$47,528.00	N/A	N/A	N/A	N/A				
2.4.10.3	Exterior Fixed Camera (PTZ)	2nd year purchases add 5% to original cost / 3rd year purchases add 10% to original cost				0	\$2,450.00	\$250.00	\$2,700.00	20	\$64,349.62	\$11,031.30	\$75,380.92	3	\$6,889.00	\$1,673.00	\$8,562.00					1	\$2,472.00	\$255.00	\$2,727.00				
2.4.10.6	Internet Protocol (IP) Video Encoder	2nd year purchases add 5% to original cost / 3rd year purchases add 10% to original cost				8	\$950.00	\$150.00	\$8,800.00	8	\$7,445.66	\$4,672.00	\$12,117.66	24	\$14,147.00	\$2,446.00	\$16,593.00	7	\$5,173.00	\$1,365.00	\$6,538.00	1	\$1,003.00	\$85.00	\$1,088.00				
2.4.11	Preview Monitor & Computer	2nd year purchases add 5% to original cost / 3rd year purchases add 10% to original cost				7	\$2,700.00	\$200.00	\$20,300.00	7	\$15,038.99	\$6,586.34	\$21,625.33	9	\$20,057.00	\$4,782.00	\$24,839.00	7	\$14,175.00	\$1,375.00	\$15,550.00	1	\$1,250.00	\$170.00	\$1,420.00				
	Other	2																											