City Mission Statement

• The mission of the City of Westlake, its Mayor, Council and employees, is to enhance the quality of life for all residents by providing the highest level of services in an efficient and cost effective manner.
Reasons to Live and Work in Westlake:

- Good planning
- Financial stability
- A great quality of life
- Great services
- Good housing choices
- Excellent schools
- Nationally ranked library
- Good environment for growing businesses
- Great location to downtown, airport and interstate highways
- Good partnership with businesses
- Very supportive constituency and involvement of citizens
- An open and responsive government
- A cooperative and progressive Council and Administration
- A great staff of employees
- A government that believes in low taxes and responsible management of your tax dollars
- Diverse business mix
- World Class Town Center at Crocker Park
Economic Development Activities

Businesses that have opened, expanded or relocated within Westlake during 2022

- A Massage Above
- Clean Eatz
- Cleveland Home Title
- Cleveland Smiles Center
- Cornerstone Managed Properties
- Cornerstone Wealth Management
- Corrigan Krause (relocation).
- Cutler Realty
- Dixon Acquisitions
- Drybar
- Energizer R&D (renovation)
- Ethos CPA
- Fabletics
- Fount
- Fyzical Therapy & Balance Center
- Goodwill Bookstore
- Huntington Bank (Offices)
- IMCD
- Inner Bliss Yoga
- Insight Behavioral
- JoAnn DePolo Studio and Gallery
- Joint Regeneration
- Kerwell CBD Wellness
- LensCrafters
- Lego Crocker Park
- Magic Flash Convenient
- Minutemen Press
- Mochinut
- Ohio Kabob Restaurant
- Palmer Holland
- Penn Station
- PetSuites
- Red, Wine and Brew
- RBC (Royal Bank of Canada)
- Sahars Beauty Bar
- Salty Mary’s
- Self Made Lifestyle Bar
- Sierra
- The Good Feet Store
- TLC Products
- Urban Air Adventure Park
- Welcome House (relocation)
- White Horse Labs
- Windsor
- Waxxpot
New In 2022

Lego Crocker Park

Urban Air Adventure Park

PetSuites

Clean Eatz
Business Incentives:
For building construction/expansion and/or job creation

- CRA Program (4 active)
- Job Creation Grant Programs (3 active)
- Tax Credit (1 active)
## Commercial Development Approved

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Retail</td>
<td>27,503 sq. ft.</td>
<td>10,902 sq. ft.</td>
<td>5,318 sq. ft.</td>
</tr>
<tr>
<td>Office</td>
<td>1,321 sq. ft.</td>
<td>265 sq. ft.</td>
<td>0 sq. ft.</td>
</tr>
<tr>
<td>Office (Warehouse)</td>
<td>20,876 sq. ft.</td>
<td>0 sq. ft.</td>
<td>0 sq. ft.</td>
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<tr>
<td>Public</td>
<td>1,450 sq. ft.</td>
<td>0 sq. ft.</td>
<td>0 sq. ft.</td>
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<tr>
<td>Church</td>
<td>1,064 sq. ft.</td>
<td>45,800 sq. ft.</td>
<td>0 sq. ft.</td>
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<tr>
<td>Industrial</td>
<td>0 sq. ft.</td>
<td>30,900 sq. ft.</td>
<td>82,951 sq. ft.</td>
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<tr>
<td>School</td>
<td>14,368 sq. ft.</td>
<td>0 sq. ft.</td>
<td>39,931 sq. ft.</td>
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<tr>
<td>Restaurant</td>
<td>0 sq. ft.</td>
<td>4,995 sq. ft.</td>
<td>2,325 sq. ft.</td>
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<tr>
<td>Auto</td>
<td>0 sq. ft.</td>
<td>0 sq. ft.</td>
<td>10,486 sq. ft.</td>
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<tr>
<td>Medical</td>
<td>0 sq. ft.</td>
<td>0 sq. ft.</td>
<td>0 sq. ft.</td>
</tr>
<tr>
<td>Recreational</td>
<td>0 sq. ft.</td>
<td>0 sq. ft.</td>
<td>0 sq. ft.</td>
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</table>

**Total**  
66,582 sq. ft.  
92,862 sq. ft.  
141,011 sq. ft.
Purchasing Department

- 2,181 Purchase Orders Generated in 2022
- 10 Public Bid Solicitations in 2022

On-line Auctions:

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Auctions</th>
<th>Gross Sales</th>
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<tbody>
<tr>
<td>2022</td>
<td>8</td>
<td>$86,021</td>
</tr>
<tr>
<td>2021</td>
<td>6</td>
<td>$79,553</td>
</tr>
<tr>
<td>2020</td>
<td>4</td>
<td>$31,573</td>
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</tbody>
</table>

- Centralized Office & Janitorial Supply System
  Minimizing Waste and Controlling Costs
Building Department
1,585 total permits issued with a value of $118,563,494

Residential:
• 121 new single family dwellings of which 76 were attached dwellings with an estimated cost of $52.5 million
• 1,189 residential remodeling, improvements and addition permits with an estimated cost of $22.6 million

Commercial:
• 15 new commercial construction permits with an estimated cost of $20.3 million
• 260 commercial remodel/alteration and addition permits with an estimated cost of $23.2 million
Engineering Department

Infrastructure Improvements 2020:

$18.2 Million

• Construction of Community Center
• Hilliard Resurfacing (Rocky River to Columbia)
• Water Lines – Basset (Dover to Hilliard)
• Sanitary Sewer Rehab – Canterbury, Rose & Columbia
• 2020 Roadway Program
Infrastructure Improvements 2021:
$7.4 Million

• Crocker Road – Continue Boulevard from Hilliard to Center Ridge and add a turn lane at Center Ridge
• Columbia Resurfacing (Detroit to Hilliard)
• Water Lines – Hawkins & Seneca
• Sanitary Sewer Rehab
• 2021 Roadway Program
Engineering Department

Infrastructure Improvements 2022: $11.0 Million

• Columbia/I-90 Westbound Ramp Improvements
• Dover Road Resurfacing (Center Ridge to Bay Village)
• Water Lines – West Hedgewood, First & Second St.
• Sanitary Sewer Rehab
• 2022 Roadway Program
• Sidewalk Improvement Program
Infrastructure Improvements 2023:
$11.7 Million

- Crocker Road Resurfacing (Detroit to Hilliard)
- Water Lines – Porter & Lansing Road w/Resurfacing
- Storm Sewers – North Glen/Glenmore
- Kenley Ct/Sentry Ln Retention Basin
- Sanitary Sewer Rehab
- 2023 Roadway Program
- Sidewalk Improvement Program
Police Department

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Calls for Service:</td>
<td>32,351</td>
<td>31,135</td>
</tr>
<tr>
<td>Total Charges/Arrests:</td>
<td>2,775</td>
<td>2,561</td>
</tr>
<tr>
<td>Motor Vehicles Accidents:</td>
<td>1,138</td>
<td>535</td>
</tr>
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</table>

- **Operation Medicine Cabinet**: Residents were able to drop off their unused prescriptions and over-the-counter drugs.
- **Shop with a Cop**: Children in need treated to police car rides, breakfast, Christmas shopping, and a visit with Santa.
- **Civilian Police Academy**: Ten week program teaching community members about Westlake Police Operations.
Fire Department
## Fire Department

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Calls</strong> relating to Fire, EMS, Haz-Mat and service</td>
<td>6,413</td>
<td>6,040</td>
</tr>
<tr>
<td><strong>Assignments</strong> relating to plan reviews, inspections, investigations and consultations</td>
<td>4,422</td>
<td>4,765</td>
</tr>
<tr>
<td><strong>Events/classes</strong> offered</td>
<td>21</td>
<td>29</td>
</tr>
<tr>
<td><strong>Fire and EMS calls</strong> dispatched by Westcom</td>
<td>19,359</td>
<td>18,285</td>
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<tr>
<td><strong>Calls by City</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bay Village</td>
<td>1,860</td>
<td>1,742</td>
</tr>
<tr>
<td>Fairview Park</td>
<td>2,476</td>
<td>2,536</td>
</tr>
<tr>
<td>North Ridgeville</td>
<td>5,026</td>
<td>4,638</td>
</tr>
<tr>
<td>Rocky River</td>
<td>3,584</td>
<td>3,326</td>
</tr>
<tr>
<td>Westlake</td>
<td>6,413</td>
<td>6,043</td>
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</table>
Service Department
### Service Department

<table>
<thead>
<tr>
<th>Category</th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Work Orders received and completed</td>
<td>5,922</td>
<td>6,055</td>
</tr>
<tr>
<td>Miles cleaned of storm and sanitary sewer</td>
<td>12.49</td>
<td>10.50</td>
</tr>
<tr>
<td>Miles filmed of storm and sanitary sewer</td>
<td>6.65</td>
<td>6.35</td>
</tr>
<tr>
<td>Storm/Sanitary tees located and repaired</td>
<td>136</td>
<td>125</td>
</tr>
<tr>
<td>Curbside Solid Waste collected</td>
<td>12,001</td>
<td>13,183</td>
</tr>
<tr>
<td>Tons of recycling collected</td>
<td>7,727</td>
<td>8,878</td>
</tr>
<tr>
<td>Curbside recycling collected (tons)</td>
<td>2,620</td>
<td>2,748</td>
</tr>
<tr>
<td>Mulch and humus sold (cu. yrd.s.)</td>
<td>7,432</td>
<td>10,486</td>
</tr>
<tr>
<td>Trees planted</td>
<td>182</td>
<td>120</td>
</tr>
<tr>
<td>Trees trimmed</td>
<td>534</td>
<td>682</td>
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<tr>
<td>Curb lane miles swept</td>
<td>1,156.9</td>
<td>1,218.5</td>
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<tr>
<td>Tons of debris removed from sweeping</td>
<td>201.6</td>
<td>280.8</td>
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## Community Services Department

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Duplicated <strong>patron</strong> participation</td>
<td>40,084</td>
<td>19,529</td>
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<tr>
<td><strong>Activities</strong> offered on a regular basis</td>
<td>192</td>
<td>181</td>
</tr>
<tr>
<td><strong>Donations</strong> received</td>
<td>$32,938</td>
<td>$30,898</td>
</tr>
<tr>
<td>Number of <strong>volunteers</strong></td>
<td>111</td>
<td>110</td>
</tr>
<tr>
<td>Volunteer <strong>hours</strong> of service</td>
<td>3,114</td>
<td>1,926</td>
</tr>
<tr>
<td><strong>Rides</strong> provided to residents</td>
<td>9,647</td>
<td>9,815</td>
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</tbody>
</table>

- **More than doubled** foot traffic and the amount of people who participate in activities
- **60% increase** in volunteer hours served, with a majority of these hours served in café
Recreation Department
## Recreation Department

<table>
<thead>
<tr>
<th>Recreation Center</th>
<th>2022</th>
<th>2021</th>
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</thead>
<tbody>
<tr>
<td>Number of members</td>
<td>11,086</td>
<td>8,129</td>
</tr>
<tr>
<td>Number of visits</td>
<td>319,290</td>
<td>254,863</td>
</tr>
<tr>
<td>Silver Sneakers visits</td>
<td>94,962</td>
<td>71,893</td>
</tr>
<tr>
<td>Number of programs</td>
<td>544</td>
<td>634</td>
</tr>
<tr>
<td>Program participants</td>
<td>60,000</td>
<td>71,893</td>
</tr>
</tbody>
</table>
Recreation Department

Community Events in 2022:

• Concerts in the Park
• Independence Day Parade & Fireworks
• Easter Egg Hunt
• Fishing Derby
• Fall Festival
• Safety & Wellness Fair
• Scarecrow Contest
• Breakfast with Santa
2021 Projects:

- Clague Park Playground
- New Tennis Courts at Recreation Center
- Replace Sanitation System in Recreation Aquatics
- New Scoreboards at Roman Park Fields
- Tri-City Park Improvements (Tennis/Pickle Ball Courts)
Recreation Department

2022 Projects:

• Recreation Center
  • Gym Air Handler Units
  • Access Control System
  • Swimming Pool Filtration System
  • CATV in Fitness Room
  • New Strength Training Equipment

• Tri-City Park Improvements – Reconstruct tennis & pickle ball courts, as well as replace playground
Recreation Department

2023 Projects:

• Ball Field Improvements
• Parkside Demolition & Improvements
• Design Clage Park Improvements
• Design Work for Parkside Athletic Fields
• Tri-City Park Improvements
• Recreation Center
  • Fitness Room Roof
  • Replace Audio
  • Fire Panel Upgrade
Communications Department

Webcasts

Nixle Texting Service

Cable Channel

Radio
Communications Department

- Mayor’s Newsletter
- Facebook and Linkedin
- Webcasts
- Nixle Texting Service
- Updated Website [cityofwestlake.org](http://cityofwestlake.org)
- Community Cable Access Channel
- 1680 AM Westlake’s Radio Station
Westlake in Bloom
2022

• 61 Entrants
• 224 Flower Boxes
• 40 Evergreen Cemetery Gardens
• 45 Community Gardens
• 15 Categories
OBJECTIVES OVERVIEW
## TOTAL ASSESSED VALUATION

<table>
<thead>
<tr>
<th>Year</th>
<th>Valuation</th>
<th>Change</th>
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<tbody>
<tr>
<td>2019</td>
<td>$1,578,823,180</td>
<td>.9%</td>
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<tr>
<td>2020</td>
<td>$1,593,141,110</td>
<td>.9%</td>
</tr>
<tr>
<td>2021</td>
<td>$1,613,854,850</td>
<td>1.3%</td>
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<tr>
<td>2022</td>
<td>$1,770,097,960</td>
<td>9.7%</td>
</tr>
<tr>
<td>2023</td>
<td>$1,777,442,430</td>
<td>0.4%</td>
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</table>
## DISTRIBUTION OF MILLAGE

<table>
<thead>
<tr>
<th></th>
<th>CITY</th>
<th>SCHOOLS</th>
<th>COUNTY</th>
<th>LIBRARY</th>
<th>TOTAL</th>
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<tbody>
<tr>
<td>1985</td>
<td>12.90</td>
<td>51.50</td>
<td>15.50</td>
<td>2.00</td>
<td>81.90</td>
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<tr>
<td>2020</td>
<td>9.52</td>
<td>69.15</td>
<td>21.83</td>
<td>2.80</td>
<td>103.30</td>
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<tr>
<td>2021</td>
<td>9.52</td>
<td>69.80</td>
<td>22.63</td>
<td>2.80</td>
<td>104.75</td>
</tr>
<tr>
<td>2022</td>
<td>9.52</td>
<td>69.70</td>
<td>22.63</td>
<td>2.80</td>
<td>104.65</td>
</tr>
<tr>
<td>2023</td>
<td>9.52</td>
<td>68.80</td>
<td>22.63</td>
<td>2.80</td>
<td>103.75</td>
</tr>
<tr>
<td>% Inc(Dec)</td>
<td>-26.2%</td>
<td>33.6%</td>
<td>46.0%</td>
<td>40.0%</td>
<td>26.7%</td>
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</tbody>
</table>
DISTRIBUTION OF PROPERTY TAXES (2022)

- Westlake Schools: 50%
- Westlake Library: 3%
- Cuyahoga County: 31%
- City of Westlake: 16%
**RESIDENTIAL RATES:**

<table>
<thead>
<tr>
<th>City</th>
<th>Rate</th>
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<tbody>
<tr>
<td>Westlake</td>
<td>60.91</td>
</tr>
<tr>
<td>Beachwood</td>
<td>65.20</td>
</tr>
<tr>
<td>Strongsville</td>
<td>68.93</td>
</tr>
<tr>
<td>Rocky River</td>
<td>73.28</td>
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<tr>
<td>Solon</td>
<td>73.79</td>
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<tr>
<td>Fairview Park</td>
<td>83.69</td>
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<td>Bay Village</td>
<td>88.04</td>
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<td>Lakewood</td>
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<tr>
<td>Strongsville</td>
<td>88.41</td>
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<tr>
<td>Rocky River</td>
<td>89.70</td>
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<td>Fairview Park</td>
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<td>Beachwood</td>
<td>90.74</td>
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<tr>
<td>Strongsville</td>
<td>92.60</td>
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<td>Rocky River</td>
<td>94.75</td>
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<tr>
<td>Solon</td>
<td>95.05</td>
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<tr>
<td>Fairview Park</td>
<td>95.75</td>
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<tr>
<td>Beachwood</td>
<td>97.50</td>
</tr>
<tr>
<td>Strongsville</td>
<td>100.62</td>
</tr>
<tr>
<td>Rocky River</td>
<td>101.42</td>
</tr>
<tr>
<td>Lakewood</td>
<td>107.75</td>
</tr>
<tr>
<td>Strongsville</td>
<td>113.10</td>
</tr>
<tr>
<td>Rocky River</td>
<td>117.75</td>
</tr>
<tr>
<td>Lakewood</td>
<td>120.41</td>
</tr>
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**COMMERCIAL/INDUSTRIAL RATES**

<table>
<thead>
<tr>
<th>City</th>
<th>Rate</th>
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<tbody>
<tr>
<td>Westlake</td>
<td>69.11</td>
</tr>
<tr>
<td>Beachwood</td>
<td>77.65</td>
</tr>
<tr>
<td>Strongsville</td>
<td>81.50</td>
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<td>Rocky River</td>
<td>88.04</td>
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<td>Fairview Park</td>
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<td>97.50</td>
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<td>Strongsville</td>
<td>100.62</td>
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<tr>
<td>Rocky River</td>
<td>101.42</td>
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<tr>
<td>Lakewood</td>
<td>107.75</td>
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<tr>
<td>Strongsville</td>
<td>113.10</td>
</tr>
<tr>
<td>Rocky River</td>
<td>117.75</td>
</tr>
</tbody>
</table>
OBJECTIVE: KEEP PROPERTY TAXES LOW
CITY TAX RATE HISTORY

City Property Tax Millage 1985-2023

Mills

12.90

9.52
OBJECTIVE: KEEP INCOME TAXES LOW
INCOME TAX COLLECTION HISTORY

- TOTAL: $37,458,483
- GENERAL FUND: $24,873,410
- $987,133
OBJECTIVE: KEEP SEWER RATES LOW COMMERCIAL RATES (per MCF)

- STRONGSVILLE: $128.99
- NEORSD: $115.60
- CLEVELAND: $115.60
- LAKEWOOD: $98.20
- NORTH OLMSTED: $89.54
- FAIRVIEW: $39.00
- ROCKY RIVER: $38.00
- BAY VILLAGE: $30.03
- WESTLAKE: $17.50
OBJECTIVE: KEEP SEWER RATES LOW
RESIDENTIAL RATES (Per 2.5MCF)

WESTLAKE / Bay Village on a flat rate. All others are per MCF.

- Westlake: $40.00
- Bay Village: $40.00
- Strongsville: $332.48
- NEORSD: $320.50
- Cleveland: $320.50
- Rocky River: $95.00
- Fairview: $97.50
- North Olmsted: $223.85
- Lakewood: $245.50
- NEORSD: $320.50
- Cleveland: $320.50
- North Olmsted: $223.85
- Fairview: $97.50
- Rocky River: $95.00
- Bay Village: $90.00
- Westlake: $40.00
- Bay Village: $40.00
OBJECTIVE: CONTROL GENERAL FUND COSTS
OPERATING REVENUE VS. EXPENDITURES (MILLIONS)
**OBJECTIVE: MAXIMIZE SERVICES AT CURRENT REVENUES**

**GENERAL FUND COMPARATIVE (MILLIONS)**

<table>
<thead>
<tr>
<th>Year</th>
<th>Income Tax</th>
<th>Property Tax</th>
<th>Other Tax</th>
<th>Interest</th>
<th>Other</th>
<th>Repay Advances</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>23</td>
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<tr>
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<td>2021</td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td>28</td>
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<tr>
<td>2022</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>31</td>
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</tbody>
</table>

Legend:
- **2019**
- **2020**
- **2021**
- **2022**
OBJECTIVE: MAXIMIZE SERVICES AT CURRENT REVENUES
GENERAL FUND COMPARATIVE (2022)

INCOME TAX 56.9%

PROPERTY TAX 31.4%

INTERGOVT/OTHER TAX 3.6%

INTEREST 4.1%

OTHER 3.8%

TRANSFERS/ADVANCES 0.2%
OBJECTIVE: CONTROL GENERAL FUND COSTS

COMPARATIVE EXPENDITURES (MILLIONS)

<table>
<thead>
<tr>
<th>Department</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>POLICE</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>FIRE</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>SERVICE</td>
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OBJECTIVE: CONTROL GENERAL FUND COSTS EXPENDITURES – BY DEPARTMENT (2022)

- FIRE: 12.9%
- POLICE: 25.4%
- PLAN/ENG/INSPI: 7.1%
- ADMINISTR.: 11.0%
- TRANSFERS/ADVANCES: 9.4%
- RECR/COMM: 4.6%
- SERVICE: 21.6%
- MISC.: 8.0%
OBJECTIVE: CONTROL GENERAL FUND COSTS EXPENDITURES – BY CATEGORY (2022)

- SALARIES: 49.1%
- BENEFITS: 12.6%
- TRANS/ADV: 9.4%
- CAPITAL: 2.8%
- EXPENSES: 26.1%
HISTORICAL PERSPECTIVE
DEBT VS. GENERAL FUND BALANCE

Population:
1986-19,483
2022-34,228

1986-$969,000
2022-$68,761,200

1986-$13,155,000
2022-$10,370,000

TOTAL DEBT  GF BALANCE
WHAT’S COMING TO WESTLAKE

PROPOSED RECREATION PROJECTS:

• Ball Field Improvements (2023)
• Parkside Recreation Improvements (2024)
• Clague Park Renovations - Ballfields, Trails & Cabin (2024)
• Meadowood Golf Course Improvements (2024)
• Recreation Center Playground Improvements (2025)
• Bradley Nature Park – Trails/Playground (2025)
• Porter Road Fields Improvements (2026)
• Recreation Center Auxiliary Gym (2027)
Financial Awards:

- AAA Bond Rating by all rating agencies – 21 years
- Distinguished Budget Presentation from GFOA (Govt. Finance Officers Association) – 26 years
- Certificate of Achievement from Excellence in Financial Reporting from GFOA – 38 years
- Award for Outstanding Achievement in Popular Reporting from GFOA – 20 years
- Auditor of State Awards for Financial Excellence and Awards of Distinction – 20 years
THANK YOU!

• To the dedicated staff of the City of Westlake
• To the members of City Council
• To the entire community for their support

• The City is successful because of its citizens, schools, library, employees, business community and other partners

We can continue our success through the efforts and participation of the entire community